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## **Account Executive - Job Description**

An exciting opportunity to join an expanding team based in York and work in a small company that believes in doing best by its clients.

Johnson Insurance Services are a specialist SME Commercial and Private Client insurance brokerage in a wide range of industries that adds value to its clients through delivering professional advice and a personal service that strives to exceed client expectations. The ideal candidate will be motivated, have good interpersonal skills and thrive at a challenge.

### **Responsibilities**

- Generate New Business
- Build Long Term Relationship
- Comply with FCA Requirements
- Adhere to Internal Processes & Procedures
- Carry out your duties with Due Diligence
- Conduct yourself in a Professional Manner

### **Key Skills**

- Motivated
- Ability to work under pressure and meet deadlines
- Good Interpersonal Skills
- Effective Communicator
- Attention to Detail
- Organised
- Desire to develop and learn
- Work well in small team

### **Candidate Experience**

- Min 2yrs experience
- Cert CII qualified or above
- Familiarity with Acturis, though not a prerequisite

### **Benefits**

- Well remunerated
- Sales bonus
- Flexible working
- Private Medical Insurance

**Job Type:** Full-time

For more information, please contact Max on 01904 217455 or send your CV to [max@johnsoninsurance.co.uk](mailto:max@johnsoninsurance.co.uk)